



Role: Store Manager

Contract type: Full Time (5 days/week) - must be available to work Saturdays

Location: London SW1W

Start Date: Immediate

Salary: £35,000 - £40,000

About us

MG&Co. is a contemporary lifestyle brand known for thoughtful design, artisanal craftsmanship, and a curated approach to home and everyday living. Having opened our first bricks and mortar shop this October in the heart of the Pimlico Road design district we are looking for an enthusiastic and experienced Store Manager to bring our brand vision to life in a physical space.

The Role

The Store Manager will be responsible for the day-to-day operations, performance, and customer experience within MG&Co.'s store. This individual will play a pivotal role in shaping the brand's customer experience, and ensuring that the store meets both its commercial and experiential goals.

This role would suit someone who is already familiar with the MG&Co. brand, has a passion for homewares and interior design, and brings a strong level of product knowledge to help customers make confident and informed choices.

Responsibilities

- Deliver exceptional customer service and foster a welcoming store environment.
- Ensure every customer interaction reflects the MG&Co. brand values.
- Cultivate relationships with regular clients and local community members.
- Drive sales through effective floor management, merchandising, and deep product knowledge.
- Work to weekly/monthly KPIs.
- Monitor and report on sales metrics, footfall, and conversion rates.
- Identify opportunities to improve store performance and customer retention.
- Manage daily opening and closing procedures.
- Oversee inventory management, stock replenishment, and visual merchandising.
- Liaise with HQ on deliveries, customer feedback, and store needs.

The successful candidate will have:

- 2+ years of experience in retail management, preferably in homewares or lifestyle.
- Proven track record of responsibility and driving store performance.
- Passion for customer experience and a strong brand ambassador mindset.
- Strong organisational skills with the ability to multitask in a fast-paced environment.
- Tech-savvy and confident using Shopify POS systems and basic reporting tools.
- Must be available to work Saturdays and during peak retail periods (holidays, events, etc.).

B Corp Certified

When Matilda founded the brand her goal was to create unique and purpose-led products that would stand the test of time. We are proud to now be part of a global community of businesses that meet high standards of social and environmental impact.

Benefits of working at MG&Co.

- A creative working environment and supportive team culture
- Workplace pension offered through NEST
- 25 day holiday allowance plus bank holidays
- Birthday day off
- Employee discount

Inclusion statement

We recognise the lack of diversity in interior design, and we particularly encourage applications from candidates from black, Asian, ethnic minority and socio-economically disadvantaged backgrounds which are particularly underrepresented in our industry.

We are an equal opportunities employer and all applicants will be considered without attention to ethnicity, religion, sexual orientation, gender identity, family or parental status, national origin, veteran, neurodiversity status or disability status.

Role is not suitable for applicants based outside of UK.

Applications to be made via email to careers@matildagoad.com. Please include CV, portfolio and cover letter and quote “**Store Manager**” in email subject.