



Gladwell & Patterson: Part-Time Weekend Sales Associate

London, Burlington Arcade

Gladwell & Patterson is a long-established art dealership specialising in Impressionist, Modern and Traditional Contemporary painting and sculpture. With a heritage dating back to 1746, we are a family-run business with galleries in London and Lincolnshire, known for our connoisseurship, discretion and client-led approach.

We are preparing to open a new gallery in the iconic **Burlington Arcade** and are seeking an exceptional **Part-Time Weekend Sales Associate** to join us at this exciting stage. This role is specifically focused on **weekend cover**, playing a key part in welcoming clients and driving sales during some of our busiest trading hours.

The Role

This is a highly client-facing position, suited to someone with strong commercial instincts, polished interpersonal skills and a genuine enthusiasm for art and luxury environments. You will be responsible for delivering an outstanding end-to-end sales experience, acting as a trusted point of contact for clients and an ambassador for the Gladwell & Patterson brand.

Working closely with the Gallery Manager and Directors, you will help to ensure the gallery operates seamlessly over the weekend, providing a professional and warm experience for collectors, decorators and visitors alike.

Key Responsibilities

- Opening and closing the gallery on weekends
- Managing the full sales process, from initial client engagement through to follow-up and handover
- Building rapport with clients and confidently discussing artworks and artists
- Handling enquiries in person, by telephone and email
- Supporting sales administration, including invoicing, certificates and internal systems
- Providing a clear and thorough weekend handover to the weekday team
- Representing the brand with professionalism, discretion and confidence

Skills & Experience

- Proven sales experience within **luxury retail**, galleries or a comparable high-end environment
- Excellent face-to-face selling skills with a confident, client-led approach
- A strong interest in art and the luxury art market
- Highly organised, detail-oriented and comfortable working independently
- Strong written and verbal communication skills
- Proficiency on Mac, with experience using Microsoft Outlook, Word and Excel (Artlogic experience is advantageous)



Working Hours

- **Part-time, weekends**
- Gallery opening hours:
 - Monday–Saturday: 10am–6pm
 - Sunday: 11am–4pm

Remuneration

- **£20 per hour plus commission**

This is a rare opportunity to be part of a new gallery launch within one of London’s most prestigious retail destinations, working with a respected name in the art world.

Please contact **Emily Harding, Sales Director**, on **07983 518526** or email **emily@gladwellpatterson.com** to apply.