Rose Uniacke Sales Associate – Paint & Fabric

Rose Uniacke is an award-winning modern luxury interior designer based in London, known for her range of contemporary interior designs, antique curation and self-designed furniture, lighting and fabrics.

Rose Uniacke launched her first fabric range in September 2017. Originally conceived to serve her interior design and antique business, Rose was persuaded to make some of her favourite fabrics more widely available, working closely with mills and artisans to produce beautiful, practical cloth of the finest calibre. Rose Uniacke Fabric is a rapidly expanding department with nearly 500 fabrics in the current collection.

Rose Uniacke Paint, first introduced in 2021, relaunches in January 2027. Drawing on the natural properties of its ingredients, it offers a durable, high-performance finish with exceptional depth of colour. The 63 curated shades reflect the tones Rose uses throughout her interiors, creating a considered backdrop for the antique and contemporary pieces that define her work.

Role Overview
Rose Uniacke is seeking a passionate, personable and proactive Paint and Fabric Sales Associate to join our team, based in our new Paint showroom.

The Sales Associate will manage day-to-day enquiries and sales administration, supporting Paint and Fabric opportunities from initial enquiry through to order, while developing strong product knowledge and client relationships. The role will work closely with the wider Sales team, escalating matters outside agreed parameters as required.

The role will contribute to the smooth running of the Paint showroom showroom and ensure all customer interactions reflect Rose Uniacke's standards of service, communication and presentation.

Contract Type: Permanent
Working Days: Full-time, Tuesday – Saturday
Working Hours: Tuesday – Friday, 9 am – 6 pm, and Saturday, 9.30am – 4.30pm
Location: 24 Holbein Place, London, SW1W 8NL
Experience Required: 1–2 years of relevant sales or customer service experience, ideally within luxury interiors, paint, textiles or furniture.
Eligibility to Work in the UK: All applicants must have the legal right to work in the UK. Proof of right to work will be required prior to employment.

We welcome applications from all suitably qualified candidates. Visa sponsorship may be considered for exceptional applicants, subject to UK Home Office requirements.

We are an equal opportunities employer and welcome applications from all backgrounds.

Key Responsibilities

Sales & Client Service:

- Respond to sales enquiries promptly and professionally, providing accurate product and specification information.
- Assist customers with paint and fabric selection, samples, specifications, quotations and orders, ensuring enquiries are progressed accurately and efficiently, and maximising cross-selling opportunities.
- Support the Sales team in developing new and existing client relationships and identifying opportunities for follow-up and repeat business.
- Maintain accurate records of enquiries, customer information, quotations and sales activity.
- Follow up outstanding enquiries and quotations in line with agreed sales processes.
- Support online and showroom sales, ensuring a consistent standard of customer service across all channels.
- Escalate pricing, commercial, technical or client issues outside agreed parameters to the appropriate senior team member.

Order & Team Support:

- Work closely with Customer Order Fulfilment to ensure orders and customer requirements are communicated accurately and progressed effectively.
- Support the Senior Sales Associates and Account Managers with sales administration, client requests and order-related activity.
- Contribute to team sales activity and priorities as directed by the Sales Manager and/or Assistant Sales Manager.

Showroom & Brand:

- Assist all showroom visitors with a welcoming, knowledgeable and professional approach.
- Maintain showroom presentation, samples and client-facing areas to Rose Uniacke standards, including support with showroom sample and tester library stock.
- Develop strong knowledge of the Fabric and Paint collection and communicate product information accurately and confidently.
- Represent the Rose Uniacke brand consistently through professional communication, presentation and client service.

Skills Required

- Previous experience in sales, customer service or a client-facing role, ideally within interiors, paint, textiles, furniture or a related luxury environment.
- Strong interest in interior design, paint, fabrics and quality materials.
- Excellent communication and customer service skills, with a natural ability to build rapport.

- Good attention to detail and accuracy when managing enquiries, specifications, quotations and orders.
- Highly organised, reliable and able to manage multiple priorities.
- Proactive and willing to learn, with a genuine interest in developing sales and product knowledge.
- Collaborative and able to work effectively within a structured Sales team.
- Confident using internal systems and maintaining accurate customer and sales information.

To apply, please send your CV to recruitment@roseuniacke.com

Rose Uniacke
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