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Title: **Sales Associate – Paint & Fabric**
Reports to: Fabric Assistant Sales Manager
Hours: Full-time, Tuesday-Friday, 9:00am-6:00pm;
Saturday, 9:30am-4:30pm
Location: 24 Holbein Place, London, SW1W 8NL

About us:

Rose Uniacke is an award-winning modern luxury interior designer based in London, known for her range of contemporary interior designs, antique curation and self-designed furniture, lighting and fabrics.

RU Paint, first introduced in 2021, relaunches in January 2027. Drawing on the natural properties of its ingredients, it offers a durable, high-performance finish with exceptional depth of colour. The 63 curated shades reflect the tones Rose uses throughout her interiors, creating a considered backdrop for the antique and contemporary pieces that define her work.

RU Fabric launched in September 2017, with nearly 500 fabrics in the current collection. Originally conceived to serve her interior design and antique business, Rose was persuaded to make some of her favourite fabrics more widely available, working closely with mills and artisans to produce beautiful, practical cloth of the finest calibre.

About the role:

Rose Uniacke is seeking a personable, detail-oriented Paint and Fabric Sales Associate to join our team, based in our new Paint showroom at 24 Holbein Place. This role is focused primarily on Paint, helping clients choose the right products, colours, and finishes for their projects, offering expert advice on surface preparation and application techniques, and ensuring clients have an excellent showroom experience. You will also assist customers in the specification and purchase of fabrics from the Rose Uniacke Fabric collection.

You are passionate about quality, colour, and sustainable design, with a natural ability to build rapport, identify opportunities and convert enquiries into lasting client relationships.

Main responsibilities:

Sales and Product Knowledge

- Act as the principal point of contact for Paint enquiries, while supporting all showroom visitors with expert product and sales knowledge across both Paint and Fabric.
- Guide clients through colour and product selection, maximising cross-selling opportunities.

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- Maintain up-to-date knowledge of the Paint range, including VOC compliance, finish characteristics, coverage, application and aftercare.
- Represent Rose Uniacke at industry events and networking opportunities.

Order Processing

- Accurate and efficient processing of Paint and Fabric quotations and orders through all channels, ensuring clear communication from enquiry through to delivery.
- Build a comprehensive pipeline of sales opportunities, working to monthly and annual sales targets.

Showroom Support

- Manage the Paint showroom sample and tester library, ensuring stock is accurately tracked, well-presented and replenished.
- Actively help manage the Paint showroom, ensuring presentation standards are upheld.
- Support seasonal Paint campaigns and marketing activity, ensuring product knowledge and messaging are consistently communicated to clients.

Ideal candidate:

- 2+ years sales experience, preferably within luxury paint, textiles, or the wider interiors market.
- A strong eye for colour, detail and design, and a genuine interest in how paint and fabric work together in a scheme.
- Self-motivated, proactive and organised, with a strong commercial focus.
- Ability to think laterally, work collaboratively, and communicate effectively with other staff members and third-party organisations.
- Aptitude for building customer relationships, with genuine enjoyment in being customer-focused.
- Sales-driven, with a strong personal motivation to achieve and exceed targets.

If you are interested in applying for this role please send a copy of your CV to recruitment@roseuniacke.com