



## Sales Lead UK

Location: London

Reporting to: Managing Director

Type: Full-time

Salary: Competitive

---

## Role Overview

Argile is a French design-led paint brand known for its distinctive palette and refined colours inspired by the natural world. Working closely with interior designers and architects across Europe, Argile has developed a reputation for depth of colour, craftsmanship and design integrity across residential, hospitality, retail and cultural projects.

As the company enters an exciting new phase of growth, we are seeking a Sales Lead to support the development of Argile in the UK market.

The role focuses on proactively building relationships with interior designers, architects and contractors, identifying new opportunities across design-led projects, and supporting the development of Argile's direct retail and B2C activity. Based in London, the position combines business development with hands-on relationship building within the design community.

---

## Key Responsibilities

- Proactively develop relationships with interior designers, architects and contractors across the UK
  - Identify and cultivate opportunities across residential, hospitality, retail and cultural projects
  - Manage and grow key trade and project-based accounts
  - Support the development of Argile's direct retail and B2C activity in the UK
  - Represent Argile at industry events, showroom meetings and client presentations
  - Work closely with the London showroom team to support designers and projects
- 

## Candidate Profile

### Experience

- 4–7 years' experience in sales within interiors, architecture or design-led brands

- Strong relationships within the interior design and architecture community
- Experience managing trade or project-based sales

### Attributes

- Highly motivated and proactive in developing new client relationships
  - Strong communication and relationship-building skills
  - Organised, entrepreneurial and self-directed
  - Genuine interest in design, colour and interiors
- 

### Application

Please send a CV and short cover note to:

[jake.french@argile-peinture.com](mailto:jake.french@argile-peinture.com)