

ABASK

Job Title: Interior Design & Client Advisor
Department: Sales & Design
Reports To: VP of Trade/ Client and Trade Manager
Company: ABASK

About ABASK:

ABASK shines a light on exceptional craftsmanship and design. Connecting people with the world's finest objects and makers, ABASK celebrates the process of creation, honouring time-honed techniques alongside innovation.

ABASK shares the skills and stories behind over 200 local and global artisans it has curated in one intuitively designed e-commerce environment that delivers the best in customer experience and service.

Taking the hard work out of choosing the most unexpected gift, personal collector's item, or interior design scheme, ABASK promises to deliver its unique edit of rare, exclusive, and one-of-a-kind pieces to over 165 countries within one to four days.

ABASK obsesses over the highest quality materials and makers, inspiring its customers to covet the preservation of traditional craftsmanship; delight in the function of design icons; and take joy in modern heirlooms while cherishing the stories that accompany them.

Commitment:

We are committed to equality of opportunity for all staff and applications from individuals are encouraged regardless of age, disability, sex, gender reassignment, sexual orientation, pregnancy and maternity, race, religion or belief and marriage and civil partnerships. We believe in hiring the best person for the job whoever they are, helping them thrive in it and celebrating their individuality.

Role Overview:

We are seeking a passionate and polished **Interior Design & Client Advisor** to join our team. This hybrid role bridges creative product consultation and commercial sales, supporting both our B2B and B2C channels. The ideal candidate will have a strong background in interior design and a proven track record in luxury or design-focused sales. You will assist clients in making thoughtful product selections, provide exceptional service, and contribute to ABASK's reputation for tailored, high-touch experiences.

Key Responsibilities:

- Guide private clients and interior designers in selecting products that align with their aesthetic and functional needs
- Offer creative product curation and design suggestions to trade clients and individuals
- Drive sales through personalized service, upselling where appropriate, and identifying opportunities for larger projects

Registered Address:

4th Floor, The George building,
2 Nicholas Road, Notting Dale
Campus, London W11 4AY



Company Registration Number:

13689661

VAT Registration Number:

GB398480049

ABASK

- Work across both B2B (interior designers, hospitality groups, developers) and B2C (retail and private clients) channels
- Build and maintain strong relationships with clients through ongoing support, communication, and follow-up
- Collaborate with internal teams including merchandising, logistics, and procurement to fulfill client needs
- Maintain up-to-date knowledge of ABASK's product assortment and brand values
- Contribute to showroom or event presentation as needed, ensuring a welcoming and design-focused client environment
- Provide best-in-class customer service across phone, email, and in-person interactions
- Assist in order processing, invoicing, and after-sales service to ensure smooth customer experiences

Candidate requirements:

- 2+ years of interior design experience or design consultancy, preferably in a client-facing environment
- Strong sales acumen, with 2+ years in a sales or client advisory role, ideally in the interiors, retail, or luxury sector
- Excellent interpersonal and communication skills, with a customer-first mindset
- Ability to work across both private client and trade (B2B) audiences
- A creative and solution-driven approach to product selection and space planning
- Highly organized, with an eye for detail and a professional manner
- Proficiency in Microsoft Office, especially Excel; experience with CRM or sales platforms is a plus
- Passion for interiors, craftsmanship, and exceptional service

What We Offer:

- A creative and collaborative work environment
- Opportunities for professional growth and involvement in high-profile design projects

If you are interested in this role please send your CV and a short cover letter to India Dickinson, india.dickinson@abask.com

Registered Address:

4th Floor, The George building,
2 Nicholas Road, Notting Dale
Campus, London W11 4AY



Company Registration Number:

13689661

VAT Registration Number:

GB398480049