



## **Retail Sales Associate (Full Time and Part Time)**

We are looking for passionate and personable Sales Associates to join our team at our **Parsons Green Flagship Store**. This role would suit someone with a genuine interest in homeware, interiors and design, who takes pride in delivering an exceptional in-store experience.

### **Job Summary**

To consistently deliver a high standard of sales performance, customer service and store presentation. You will play an integral role in the day-to-day running of the store, building strong customer relationships and contributing to a welcoming, well-curated retail environment.

You will be confident, proactive and service-driven, with the ability to represent the brand with professionalism and warmth at all times.

### **About You**

You will have previous experience in a customer-facing retail environment, ideally within a premium or lifestyle brand. Strong communication skills, attention to detail and a positive, can-do attitude are essential.

You will be comfortable working towards targets, while always prioritising the customer experience.

An interest in interiors and an eye for presentation will be highly valued.

Flexibility is important, and weekend availability is essential.

### **What We Offer**

- Competitive salary, dependent on experience
- Staff discount across the store
- A supportive and collaborative working environment
- Opportunity to develop within a growing brand

## **Key Responsibilities**

- Deliver a consistently high level of customer service, offering knowledgeable and thoughtful assistance throughout the customer journey
- Build rapport with customers, encouraging repeat visits and long-term relationships
- Achieve personal and store sales targets through a proactive and engaged approach
- Support with all aspects of store operations, including till transactions, stock handling and deliveries
- Maintain excellent standards of visual merchandising, cleanliness and organisation throughout the store
- Ensure all point of sale, pricing and displays are accurate and in line with brand standards
- Handle customer queries and after-sales support professionally and efficiently
- Uphold all company policies and procedures, including health & safety and store security
- Be available to work weekends, late shopping evenings, promotions and Bank Holidays as required
- Work collaboratively with colleagues and contribute positively to the team environment

## **Additional Requirements**

- Immaculate personal presentation, in line with a premium retail environment
- Previous retail or sales experience
- Self-motivated with a proactive approach
- Strong team player
- Excellent organisational skills and attention to detail
- Commercial awareness and understanding of customer behaviour
- Confident, approachable and personable manner
- Enthusiastic, reliable and punctual
- Eligible to work in the UK

**Reporting To:** Our Store Manager

**Location:** Parsons Green Flagship Store

## **Working Hours**

Dependent on role, with store opening hours as follows:

- Monday to Friday: 9am – 6pm
- Saturday: 10am – 6pm
- Sunday: 10am – 6pm

Please send your CVs and applications to [Maria@one.world](mailto:Maria@one.world)